

For procurement and finance

One price per line. Augos owns the hardware.

What the fee covers, what you arrange and how the agreement runs. All prices in rand, ex VAT.

R4,950

per line per month

R19,500

once per line, for deployment

R34,350

the three-month paid pilot on the first line

What the monthly fee covers

- ✓ The count sensor on the bottleneck and the Augos Operator Terminal
- ✓ 4G built into the terminal, with a data SIM at no cost
- ✓ Every report, the daily shift report email and the uncoded-stop worklist
- ✓ Recoverable hours per stop reason, priced on your finance team's basis
- ✓ Excel, CSV and an open API; planned jobs from your ERP and results back
- ✓ Remote support
- ✓ Deployment, once: set-up from your workbook, shipping and on-site operator training

What you arrange

- ✓ A power supply near the bottleneck
- ✓ Mounting the sensor and the terminal, with our installation guidance and support
- ✓ The setup workbook: products, stop reasons and operators

Ownership

- ✓ Augos owns the hardware: you rent the record, not the box
- ✓ Augos replaces the terminal free after every 36 months at the full rate
- ✓ You own your data and can export everything at any time

HOW THE AGREEMENT RUNS

Start	Every line starts with a three-month paid pilot: R19,500 deployment plus three months at R4,950, R34,350 in all.
Success test	Agreed in writing before the sensor goes on: over 90% of stop time with a reason, and your top three losses valued in rand, both by day 60. You may add your own measure.
After the pilot	Month to month, with one month's notice. If the test is not met, give notice at the day-60 review; the equipment comes out at three months and you keep an export of everything recorded.
Further lines	Added one at a time, each with its own deployment and the same three-month minimum. Several lines at one site qualify for volume licensing at a lower price per line.
Seasonal lines	May pause between seasons at R350 per month, with at least three months a year at the full rate.
Line study	R24,500 for one line and one week. Start the pilot within 30 days and the R19,500 deployment fee is waived.

OPTIONAL EXTRAS, PER SITE OR PER USER

Maintenance calls	R250 per technician per month, or R1,250 per site per month for unlimited technicians. A rugged handheld, if you want one, is R6,450.
Floor display	R300 per screen per month, or R1,500 per site per month for unlimited screens. The display module is R1,250 once per screen. You supply the screen.
Resource intensity	At Augos Energy rates: R3,000 per electricity meter once, then R450 per meter per month. Water from R150 per meter per month, plus the meter.

Questions about a quote

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Augos is the trading name of Finishing Touch Trading 516 (Pty) Ltd

AF-05 • v1.0 • Page 1 of 1